

Vermont Brewers Association
Vermont Department of Liquor & Lottery
[Direct to Consumer Shipping](#)

Direct Ship Licenses allow breweries to ship directly to consumers or in the case of vinous products to ship directly to retail establishments through common carriers.

A consumer shipping license permits the licensee to ship malt beverages, vinous beverages, or ready-to-drink spirits beverages produced by the licensee to private residents for personal use and not for resale.

- Must apply for an in-state consumer shipping license and have a valid manufacturers license.
 - o Cost: \$330/year to Department of Liquor & Lottery
- Required Tax Reporting to Tax Department and The Department of Liquor and Lottery
 - o Both have separate forms and each one sent to the correct entity.

Vermont Statute Title 7: Chapter 9: Licensing
[Subchapter 005: Manufacturing and Distribution of Alcohol](#)
[General Requirements for Consumer Shipping License](#)

Direct to Ship Consumers:

- Ship no more than 12 cases of malt beverages containing no more 36 gallons of malt beverages to any one Vermont resident in any calendar year.
- Ensure that delivery is made by common carrier only and require that the common carrier:
 - o Deliver wine/beer pursuant to an invoice that includes the name of the licensee and the name and address of the purchaser.
 - o Require valid form of photographic identification from a recipient who appears to be under the age of 30, on delivery.
 - o Require the recipient to sign an electronic or paper form or other acknowledgment of receipt.
- Retain a copy of each record of sale for a minimum of five years from the date of shipping.
- Ensure that all containers of vinous/malt beverages shipped directly to a Vermont resident are conspicuously labeled “contains alcohol” - signature of individual age 21 or older required for delivery.

Report at least twice a year to the Department of Liquor Control the following:

- The total gallons of vinous/malt beverages shipped into or within the state for the preceding six months.
- The names and addresses of the purchasers to whom the vinous/malt beverages were shipped.
- The date purchased, the name of the common carrier used to make each delivery; and the value of each shipment.
- Pay directly to the Commissioner of Taxes the amount of tax on the vinous/malt beverages shipped. Delivery in Vermont by the holder of a license shall be deemed to constitute a sale in Vermont at the place of delivery and shall be subject to all excise and sales taxes levied by the State of Vermont.

Ship Out of State: DTC Compliance

- **There are only 11 states that currently permit DTC beer shipping.**
 - [Alaska](#), [Kentucky](#), [Nebraska](#), [New Hampshire](#), [North Dakota](#), [Ohio](#), [Oregon](#), [Vermont](#) and [Virginia](#), and the [District of Columbia](#).
 - * [Pennsylvania](#) will only issue licenses for beer shipping to brewers that hold specific wholesaler or off-premises retailer licenses; a manufacturing license alone, even one that grants such permissions, is insufficient
 - * Rhode Island only permits DTC shipments when the purchase was made when the buyer was physically present at the brewery
- **Most states follow similar licensing framework**
 - Be licensed by the destination state
 - Use approved carriers who will check IDs and collect signatures
 - Verify age of purchaser and recipient
 - Label boxes with notice of alcohol contents and adult signature requirement
 - Abide by per person volume limits
 - Agree to remit all applicable sales and excise taxes to the destination state
 - File regular reports detailing all their shipments
 - Only ship brand/labels that are produced or owned by the shipper
- Be sure to speak with your accountants to make sure you get set up to pay each state's appropriate excise tax and reporting requirements.
- Also make sure you have each state's compliance with shipping, packaging and identification requirements.

How to set up with a Shipping Carrier:

Click the links for more details

[How to Ship Alcohol with FedEx:](#)

- Businesses that hold appropriate alcohol licenses (licensees) and are enrolled in the FedEx alcohol shipping program may ship to their customers in select states or countries.
- To Sign- Up you need to create your account with FedEx, Contact Account executive, and sign the alcohol agreement.
- You need to review and comply with shipping, packaging and signature requirements for each package.

[How to Ship Alcohol with UPS:](#)

- Must have approved contract with UPS - Contractual service only
- Must have a valid retailer or brewery license in their home state.
- Breweries and Retailers must hold all required licenses or permits; verified that the purchaser is of legal age to purchase Beer; and lists the purchaser as the consignee.
- Must follow UPS packaging guidelines

Note - You cannot ship alcohol via the United States Postal Service.